



CURRICULUM VITAE

**Dr.Eugene
Zadorin,
MD,Ph.D,MBA**
Born: November 9 , 1977

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Working experience

**09/2008- Speaker of ICH-GCP Education Division of NBScience (contract)
Member of European Forum of GCP, International Biopharmaceutical Association.**

- ICH-GCP trainings and certification.

-Consulting in following areas: clinical trials, pharmaceutical registration, promotion, outsourcing, ADVERTISING CAMPAIGNS, Pharma / Medical Consulting

Speaker on the international conferences :

(ICH-GCP trainings in Eastern Europe – 29 September 2008,May 27, 2008, November 29-30,2007, June 24-25,2007, January 30-February,01,2007,

International Clinical Trials conferences: 24-25 March 2006 International Conference “Clinical Trials 2006” (Ministry of Health of Ukraine),Kiev, Ukraine

10/2006-09/2008- Head of Consulting and Methodological Group of State Pharmacological Center of Ministry of Health of Ukraine

-business development, clinical trials monitoring, clinical trials registration process review

-communication with MOH, other regulatory organs.

-preparation of educational materials (clinical trials, ICH GCP)

-consulting: manufacturing development

-consulting: pharmaceutical registration , clinical trials

02/2002-07/2006 -Product Manager in multinational pharmaceutical company.

-Clinical trials, pharmaceuticals registration, promotion, ADVERTISING CAMPAIGNS, Pharma , MEDICAL CONFERENCES ORGANIZATION

PROFILE: Product Manager with national reputation for planning and policy in Pharmaceutical promotion, campaigns in PR/sales of Cardiology products in Ukraine.

-Established the Cardiology Department in Ukraine, hired Ukrainian staff

* Helped to establish Ukrainian operations

* Developed marketing channels

* Developed and implemented marketing plans

Marketing projects: defined regional marketing plan and coordinated country teams for execution

· Events: managed tradeshow and company events (logistics, budgets and promotion) and participated in sales at these events

· Design and content: developed new designs for the company promotional materials (design of the advertising, email broadcast), managed development of new marketing tools (new website and brochures)

· Promotion: defined advertising budget and media planning, promotional projects and planning.

* Responsible for Ukrainian cardio sales and marketing activities through 04/02

* Exceeded assigned all sales goals during my years in Ukraine

* Reassigned to focus on Ukrainian sales & marketing upon company's 08/02 reorganization

* Surpassed assigned personal 12-month sales quota by 20% during the first six months; then substantially more than doubled (267%) the sales quota for the entire fiscal year (10/02~9/03)

* Set up cardio products operations in November 2002

* Among the very first sales managers to introduce next generation products to market

Public speaker and teacher on Cardiology, Therapy, as well as Good Clinical Practice, treatment of cardio and vascular diseases. Extensive background in Pharmaceutical marketing ,clinical research methods. Product Manager with extensive national network of contacts in and out of government, academia, the private sector and a variety of pharmaceutical companies.

**Sep 2001 –Oct 2005- PhD student (Cardiology) (supervisor Acad. Amosova E N)
National medical University**

November 2000-Sep 2001-Regional Cardiologist of T M O#1 in Kiev

August 2000-November 2001 –Internist of Central City clinic Kiev,

August 1999-March 2000 Deputy Director –distribution pharm company «FARMA-TECHINVEST»

May 1999-August 1999- Hospital sales Manager (Oncology) «FARMA-TECHINVEST»

April 1998-May 1999- Sales Manager «FARMA-TECHINVEST»

Education

Jan. 2005 – Apr. 2007 MBA in International Business Institute, London

Sep 2001 – Oct 2005 - Ph.D IN CARDIOLOGY ‘CALCIUM BLOCKERS IN TREATMENT OF PATIENTS WITH PRIMARY PULMONARY HYPERTENSIA,NO-SYSTEM AND LIPOPEROXIDATION PROCESSES’ (National Medical University ,Oct 2005), Supervisor – Prof. Amosova E.N.

Jan 2005 – Feb 2007 MBA in International Business Institute, London

2003-2006 – Chief of research project “PULMONARY HYPERTENSION,NO-SYSTEM AND LIPOPEROXIDATION PROCESSES”, Italy
(Ministry of Science and Ministry of Health Scientific Grant Program)

-August 2000-October 2000- Specialization of Cardiology in the M.D. Strazhesko
Institute of Cardiology, MAS of Ukraine (certificate)

-Sep.2001- attended the Advanced Course “Free Radicals, Nitric Oxide, and Inflammation: Molecular, Biochemical, and Clinical Aspects” –certificate.(Antalya, Turkey) Course sponsored by :NATO-ASI,SFRR,FEBS,UNESCO-MCBN,IUBMB (NATO Science Program.)

Sep 2001-Ph.D. student (National Medical University)

-July, September 2003, July 2005- Marketing and sales trainings

Aug 2004, July 2005, Jan, March 2006, July 2007, Sep 2008 – ICH GCP trainings

Sep 2000- Sep 2001 – Magistracy in Cardiology

-Dec 2004 – NLP (Neuro Linguistic programming training)

-Sep.2000-Apr.2001-internship and magistracy of cardiology in Central City Clinic Hospital (center of cardio-rheumatology (Kyiv, Ukraine))

-1996-2004-member of medical research groups of Biochemistry, Pharmaceutical and Cardiology faculties of the National Medical University.

-Sep.1994-June2000-National Medical University, student, member of Student Scientific Organization.

-Sep.1991-Jul.1994-Mathematics lyceum of the National Technical University

-Sep.1984-June 1994-school with deep study of mathematics and physics.

Membership:

European Forum of GCP

International BioPharmaceutical Organization

Ukrainian National Therapeutics Society, member of the Ukrainian Biochemical Society, member of the Ukrainian Cardiology Society, member of the Federation of European Biochemistry Society, member of the Oxygen Club of Greater Washington, MEMBER OF THE EUROSCIENCE, MEMBER OF THE HEALTHCARE Council of Advisors (GERSON LEHRMAN GROUP),

European Society of Cardiology, Heart Failure Society

First Clinical Research LLC Speakers Bureau

INTAS Evaluators Committee

International Stroke Society member

CERTIFICATIONS:

GCP (2004,2005,2006, 2007, 2008)

MBA (02/2007)

PhD in Cardiology (10/2005)

Certified by the National Board of Marketing Examiners (06/26/02)

PROFESSIONAL ORGANIZATIONS:

European Forum of GCP

International BioPharmaceutical Organization

European Congress Organization

Pharmaceutical Marketing Organization

Ukrainian National Therapeutics Society,

Ukrainian Biochemical Society,

Ukrainian Cardiology Society,

Federation of European Biochemistry Society,

Oxygen Club of Greater Washington,

EUROSCIENCE,

HEALTHCARE Council of Advisors (GERSON LEHRMAN GROUP),

European Society of Cardiology,

Heart Failure Society

First Clinical Research LLC Speakers Bureau

INTAS Evaluators Committee

International Stroke Society member

World Organization of natural medicine (Ambassador)

OTHER PROFESSIONAL TRAINING:

2002-2004: Courses in intensive marketing and strategic planning.

TEACHING EXPERIENCE:

2006-2008: Medical ethics and GCP

2005: CIS Countries sales reports lectures, NBS congresses.

2005: Medical Aspects of Medical services promotion.

2003: Research Methodology and Inter-Medical Communications courses, Chain medical

OTHER PROFESSIONAL ACTIVITIES:

2006-2008: Speaker, International Clinical Trials meetings (GCP trainings).

2004-05: Initiator and Planning Committee member, Int Conference on Effective Medical Treatment of PPH

2004-2005 Program Chair, 2 Annual International Congress on Longevity

2003-2004: Planning Committee member, Intl Conference on Nitric oxide as a molecule of 3rd Millenium

2002-2003: Organizer , Salzburg's seminar on Cardio- surgery,Institute of Cardiology

HONORS AND AWARDS:

06/04/06 – Certificate of Honor of WONM

12/11/05: Certificate for "Outstanding Technical Assistance and Participation in the Pharmaceutical Marketing Organization" from the Chain corp.

Computer skills-WINDOWS,WORD,EXCEL,PP,e-mail,INTERNET, CorelDraw, Photoshop,

Languages

Russian – fluent

Ukrainian – fluent

English -fluent

References:

- 1) Prof. Lizogub Viktor, Deputy Director of State Pharmacological center of Ministry of Health of Ukraine.
- 2) Prof. Amosova Ekaterina, corresponding member of the AMSU, chief of faculty of therapy of National Medical University.
- 3) Prof. Konopleva Lidiya, faculty of therapy of National Medical University.
- 4) Dr.Werner Gielsdorf, HSC,Germany

I certify that the information contained herein is correct and accurate.